# Sanctuary in Transition: Hospice Care for the Homeless

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NATIONAL HEALTH CARE for the HOMELESS COUNCIL



## Subject Matter Experience

#### My Journey

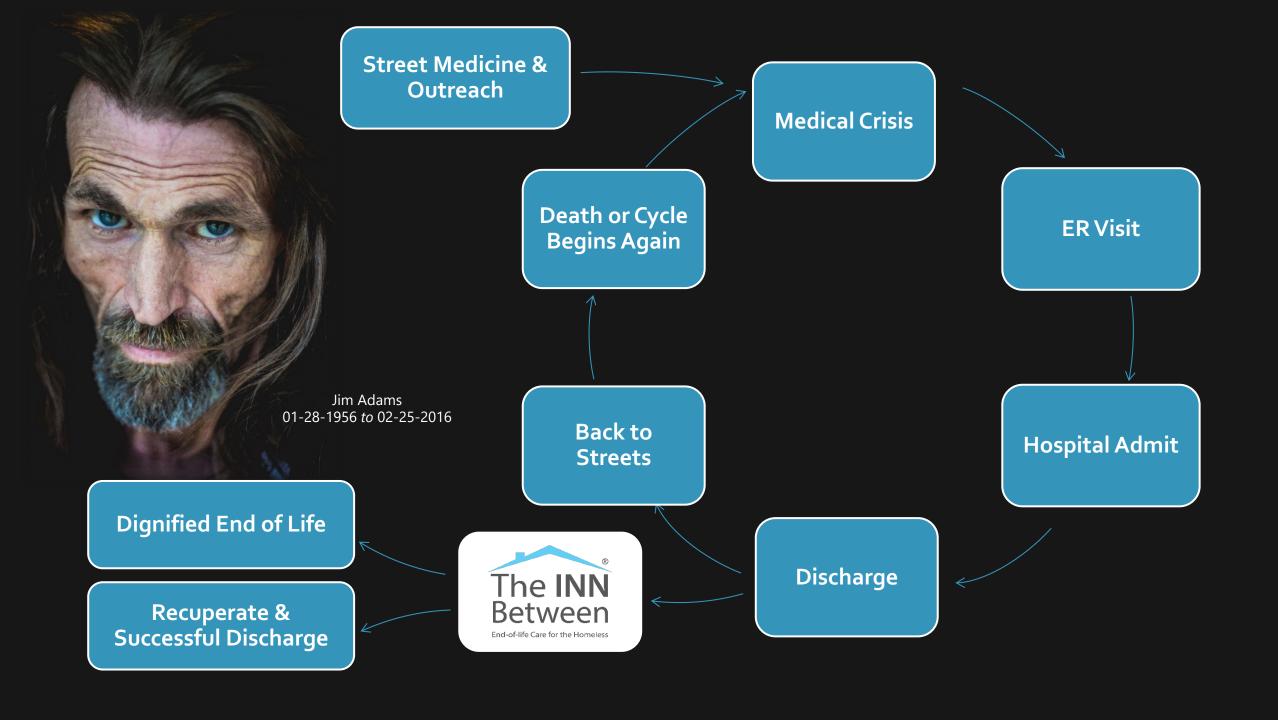
- From volunteer to Executive Director: A personal connection to hospice
- 7.5 years at The INN Between: Hands on experience in every role
- In-depth understanding of challenges and successes



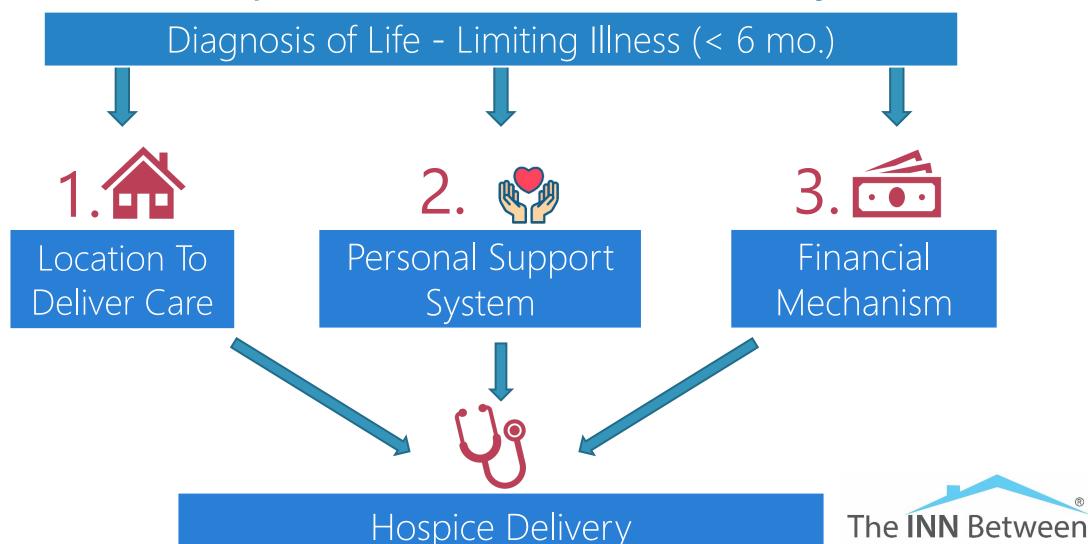






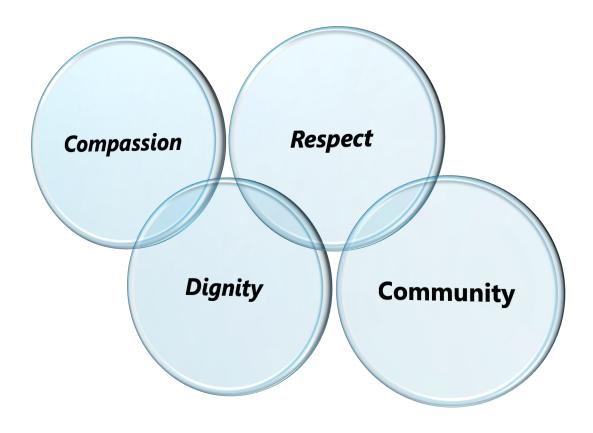


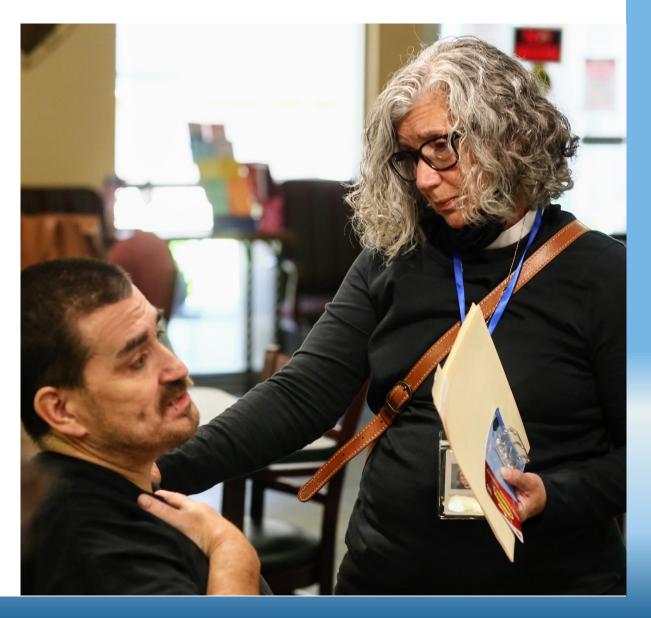
### Hospice: Premise for Delivery



### We Provide

Access to safe medical housing, basic needs, and critical healthcare, through the lens of:





## Types of Care

#### **HOSPICE CARE**

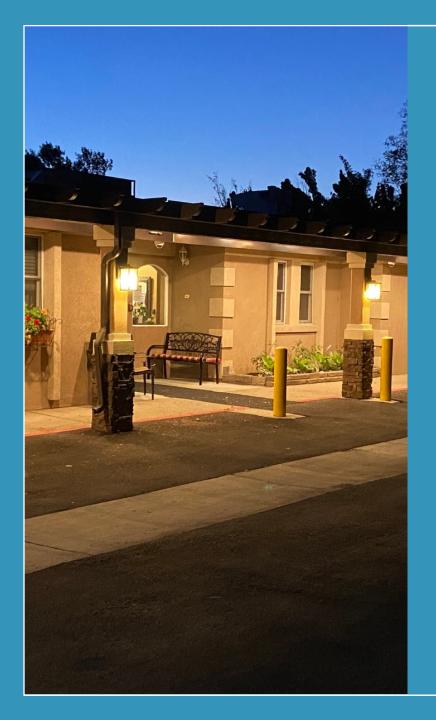
- We provide a "home" that enables persons experiencing homelessness to gain access to professional hospice care from state-licensed hospice agencies.
- To date, we have helped **140 residents** experience death with dignity in a home and not the streets.

#### **MEDICAL RESPITE CARE**

 We help clients recuperate from an acute medical condition with treatment plans ensuring that their care is appropriate, effective and comprehensive.







### Innovations and Best Practices

- Developing and Implementing Strategies
- Integrating hospice services within recuperative care
- Collaborative efforts with hospice agencies
- Lessons learned and evolving approaches

#### Collaborative Efforts

- Partnerships with hospice agencies, shelters, community resources
- Creating a seamless continuum of care for homeless individuals at end of life
- Addressing medical, social and emotional needs

















Home Care & Hospice®













#### Dollars and Cents

- Cannot bill for Medicaid/Medicare
- Ineligible for shelter, housing, or substance use Funding
- Predominately funded by grant writing and private/individual donations
- FY24 Revenue \$1.8 million
- FY24 Expenses \$1.9 million
- 87% Direct Program Expenses



#### **Lower Costs, Better Outcomes**



**≥24%** 

Medicare Cost per Enrollee



**≥30%** 

Hospital Readmissions & **Emergency Room Visits** 



**792%** 

Follow-up Appointment Attendance\*



\$24-99K

Saved by per person per year.

Saved in medical costs per patient each year\*

\$47,110 \$6,406,960

Saved FY23/24

\$30.5<sub>mil</sub>

Saved by local hospitals since inception...2015



How'd we get this data?

**Partnerships** 

Data Collection Fellows & Interns

	FY 22-23 YTD	FY 23-24 YTD
Ttoal Clients Served, Unduplicated	136	201
Male	104	158
Female	29	41
Transgender, Not Singularly, Questioning	3	2
Veterans Served	9	6
Ages 18-61	97	132
Ages 62+	39	69
End-of-Life Clients (EOL)	33	32
Hospice Care	28	29
Palliative Care	5	3
Residents with Cancer Diagnosis (EOL ONLY)	14	13
Deaths with Dignity	15	21
Days of Care (for EOL)	761	1,167
Average Length of Stay for End of Life Clients	96	43
Acute Condition Resolved (EOL-Hospice) Miracles	0	8
Medical Respite Clients (MR)	103	169
General Medical Respite	88	147
Residents w/ Cancer Treatment as the Need	11	22
Average Length of Stay for Medical Respite	114	<b>7</b> 5
Acute Condition Resolved (MR Only)	43	55
Clients Exited to Permanent Housing	31	50
Total Days of Care	14,442	15,354

#### 23/24 Resident Demographics

July 1, 2023 – June 30, 2024









Darren Ray – Miracle.





MONDAY AUGUST 5, 2024 11:45 AM THE INN BETWEEN



# HONOR DIGNITY RESPECT

Mike Zupo

June 8, 1960 to August 1, 2024

## Dignity and Honor

- Honor Line called once the mortuary arrives.
- Memorial at House Meeting Candle lighting, moment of silence, speaking from volunteers, residents, staff, and sometimes family.
- Social media announcement, obituary, memorial, name etched in stone, and memories in our hearts.
- Twice a year, TIB will celebrate the lives of all residents who have died in the previous 12 months at our Annual Fundraising Events.

The INN Between

 Participation in the Annual Homeless Persons' Candlelight Vigil.





# Grieving as a Community



140 Dignified Deaths

Average age is just **62** 



# Empathy and Understanding

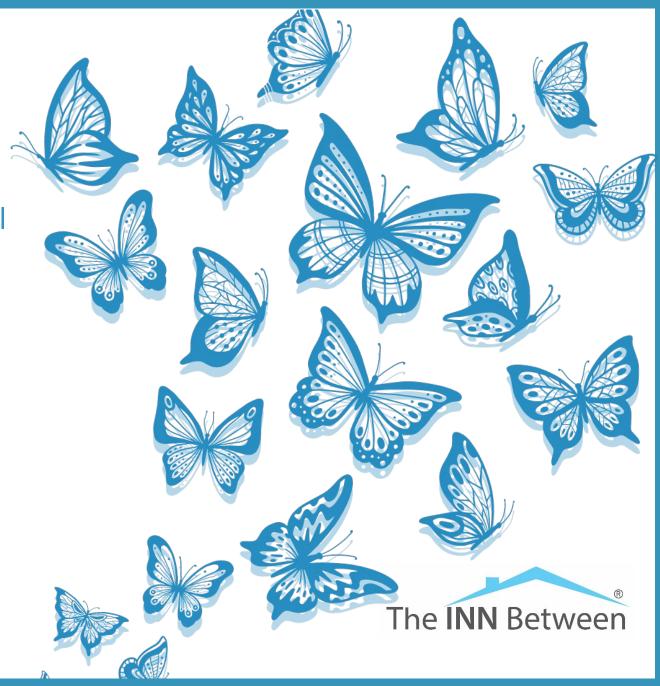
The INN Between recommends using lived experience experts who can empathize deeply with the residents simply because they have walked similar paths.

This empathy creates a supportive environment where residents feel understood and respected.



## Key Takeaways

- Importance of cross-organizational collaboration (no one can do this alone!)
- The role of The INN Between in pioneering new approaches and our willingness to share wins and setbacks
- Call-to-action: This is needed in every community







# QUESTIONS?