

Service Delivery and Reimbursement Models for Utilizing Nurse-Led Care Across HCH Settings



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Land Acknowledgement

I acknowledge that the land where we are standing, Phoenix, Arizona, now stands in the traditional territory of the O'odham Jewed, Akimel O'odham, and Hohokam people. I recognized that these Indigenous people have been stewards of this land for centuries, nurturing its resources and sustaining their communities through a deep connection to the earth. I honor their enduring presence and resilience, and acknowledge the ongoing relationship between these Indigenous nations and this land. I pay my respects to their elders, past and present, and commit to learning from their histories and perspectives as I strive to be a responsible steward of this land for future generations.

Labor Acknowledgement

I acknowledge the labor of Black & African-American people—ancestors and descendants. I recognize that the United States' and global economies historically and currently rest on the ingenuity, cultural treasures and stolen labor of African-Americans and Black people throughout the diaspora.

I honor the brilliance and humanity of all immigrant labor, including voluntary, involuntary, trafficked, forced, and undocumented peoples who contributed to the building of the country and continue to serve within our labor force. And express my heartfelt gratitude for their infinite contributions.

Labor Acknowledgement

By recognizing the land that was taken from First Americans and the forced labor that was provided by enslaved Africans and black & brown people, we strive to take steps towards creating a more equitable and just world for all of us.



Source: <https://www.solid-ground.org/labor-acknowledgement/>

Agenda

8:45-9:30: National Landscape Overview

9:30-10:30: Program Example: Hennepin County HCH, Minneapolis, MN

10:30-10:45: BREAK

10:45-11:45: Program Example: Circle the City, Phoenix, AZ

10:45-11:55: Q&A

11:55-12:25: Video Vignettes

12:25-12:30: Wrap-up

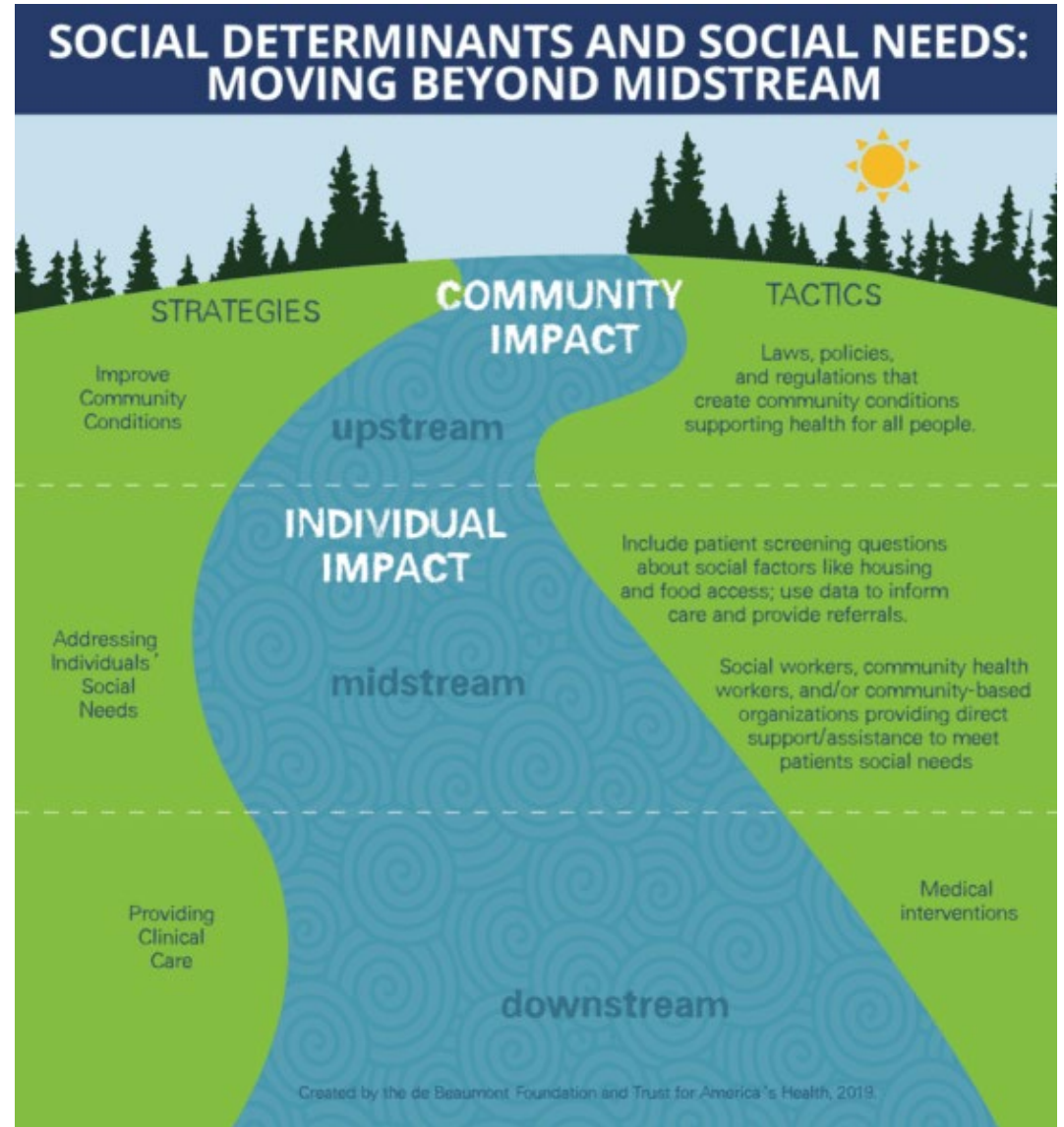
Service Delivery and Reimbursement Models for Utilizing Nurse-Led Care Across Healthcare for the Homeless Settings



**NATIONAL
NURSE-LED CARE
CONSORTIUM**
a PHMC affiliate

Jillian Bird
May 16, 2024

Nurse-Led Care in Healthcare



Lillian Wald

- community-based nurse
- social reformer
- a pioneer of American public healthcare
- health equity activist
- a champion of labor rights, civil rights, and women's suffrage
- anti-racist
- compassionate and holistic care



Lillian Wald and the Henry Street Settlement House



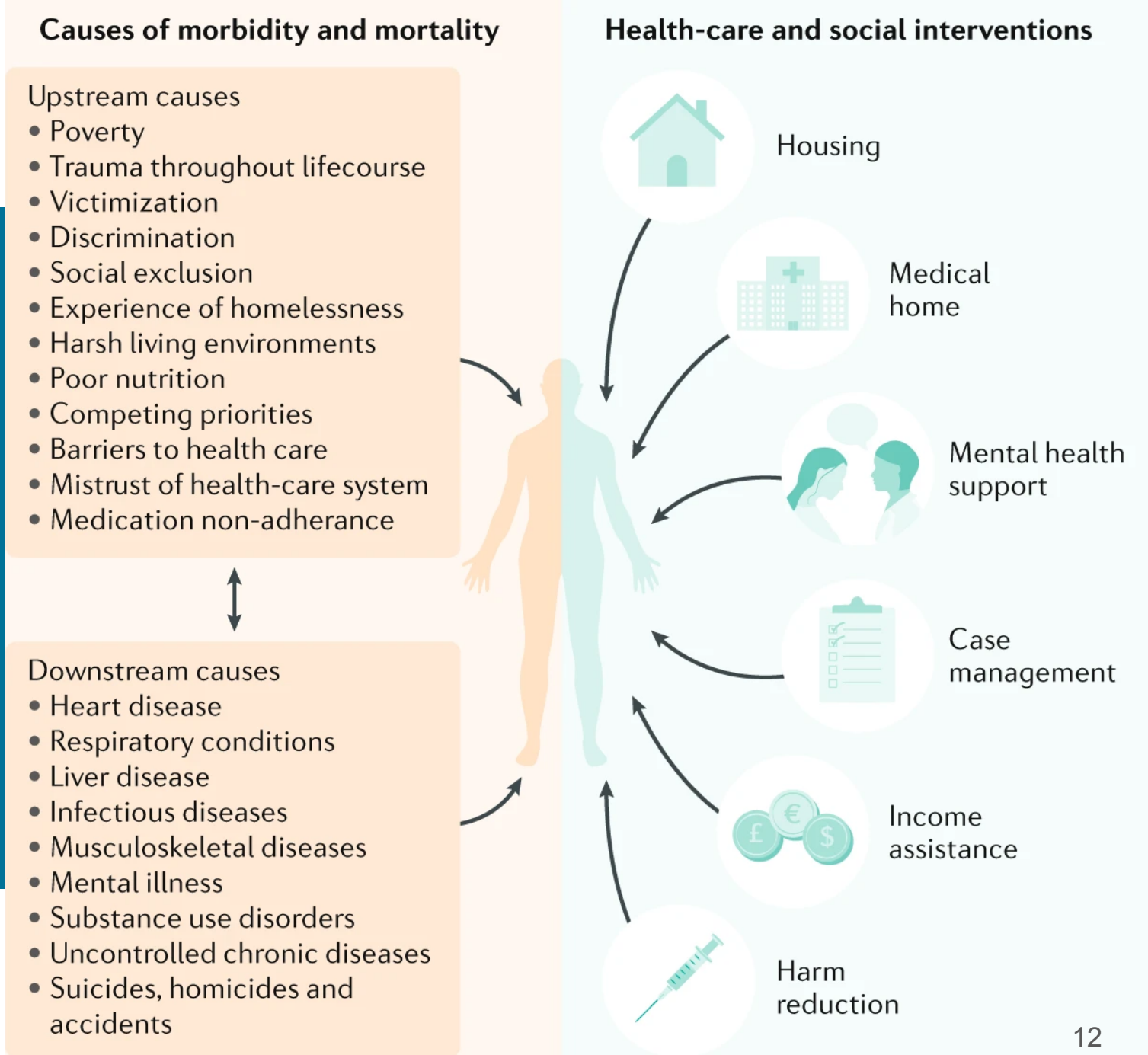
Health,
healthcare
and housing
are inextricably
linked



Understanding the Challenges to Achieving Health Equity



Barriers and Specific Challenges to Comprehensive Care



Addressing Healthcare Challenges is Crucial

Health Equity

Social Justice

Public Health Impact

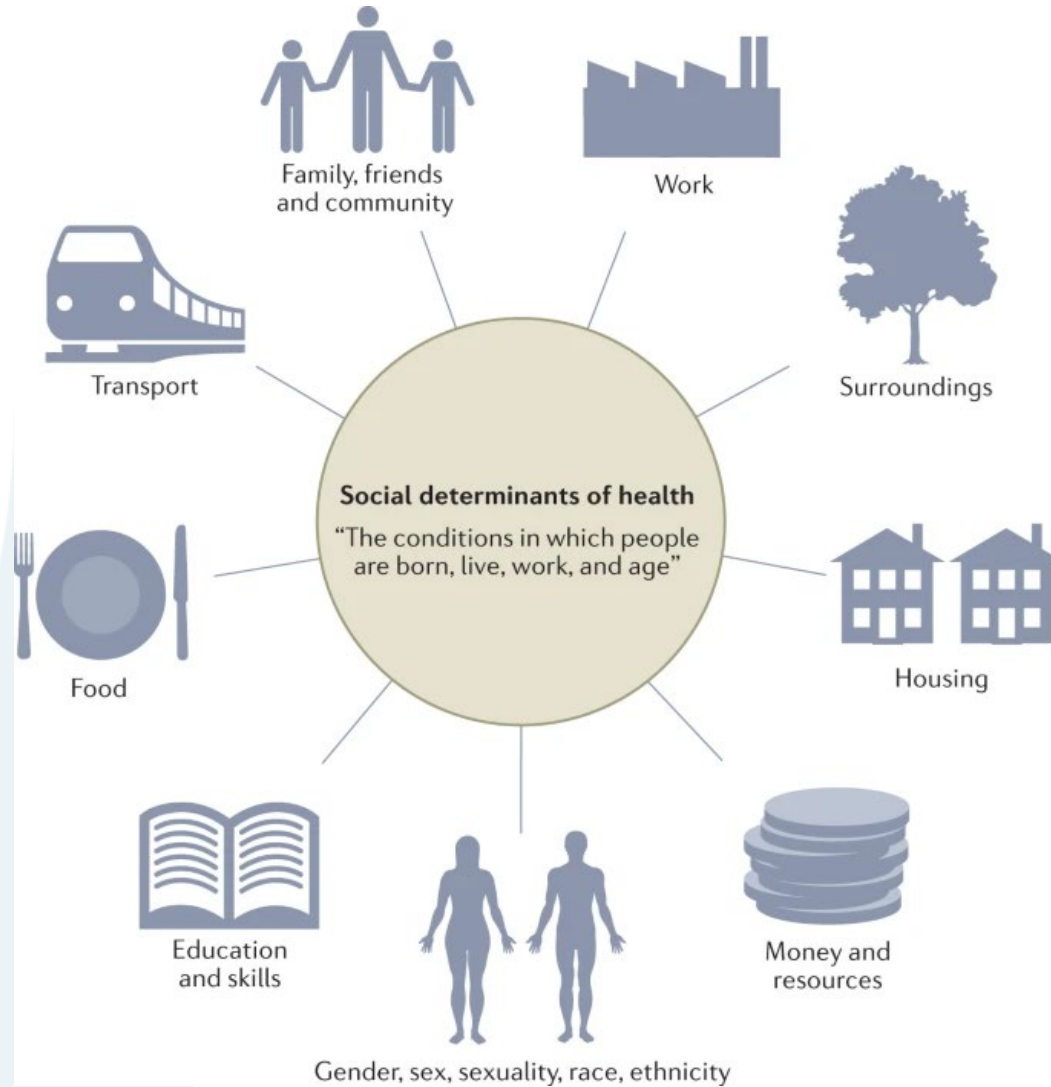
Preventive Care and Early Intervention

Reducing Healthcare Costs

Promoting Inclusive and Compassionate Care

Building Resilient Communities

Whole Person Care



Nurse-Led Care in Healthcare

Healthcare services and interventions where nurses take on leadership roles in managing and delivering patient care, often in collaboration with other healthcare professionals.

Nurse-Led Care in Healthcare for the Homeless



Nurse-Led Programs in HCH Settings

- Primary care services, such as health assessments, vaccinations, and screenings
- Preventive care, including health education, wellness programs, and disease prevention initiatives
- Chronic disease management for conditions like diabetes, hypertension, and HIV/AIDS
- Mental health support, including counseling, psychiatric assessments, and referrals to specialized care
- Substance abuse services, such as addiction counseling, medication-assisted treatment, and harm reduction strategies

Funding and Financial Sustainability for Nurse-Led Programs

- Government grants and contracts
- Private foundations and philanthropic organizations
- Healthcare reimbursements
- Community partnerships

Reimbursement Mechanisms

Billing and coding optimization

Care coordination and collaboration

Quality reporting and performance metrics

Advocacy and policy engagement

Diversification of funding sources

Models to Enhance Sustainability

Care Coordination and
Team-Based Care

Documentation and
Coding Accuracy

Chronic Care Management
(CCM) and Preventive
Services (AWV)

Telehealth and Remote
Patient Monitoring (RPM)

Value-Based Care and
Alternative Payment Models

Patient Education and
Engagement

Quality Improvement and
Data Analytics

Partnerships and
Collaborations

Strategies to optimize all billing and coding

**Medicaid and Medicare
Reimbursements**

Prospective Payment Systems (PPS)

Sliding Fee Scale and Patient Fees

**Grants and Funding from Health
Resources and Services Administration
(HRSA)**

Strategies to optimize all billing and coding

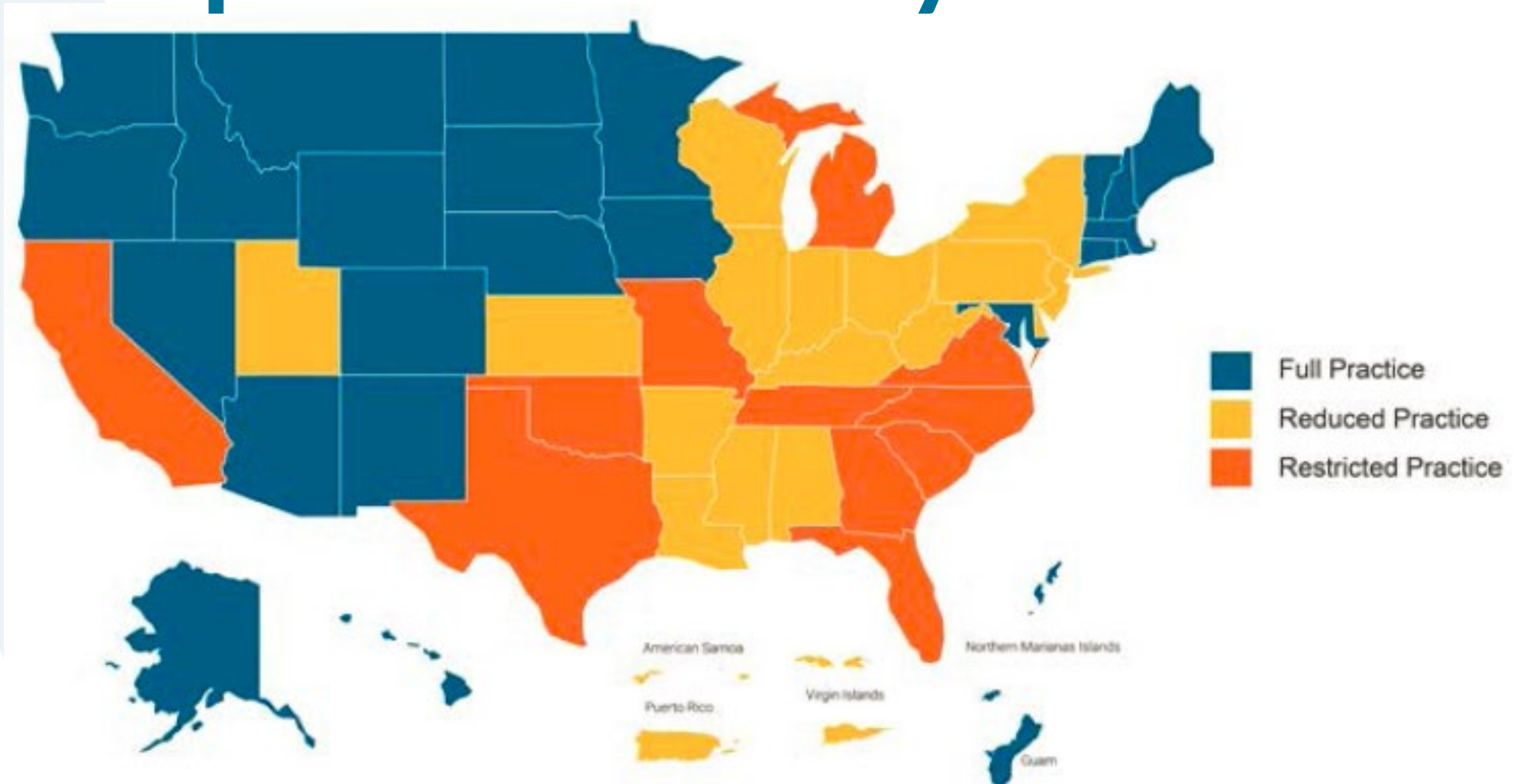
Value-Based Payment Models

**Private Insurance Reimbursements and
Third-Party Payers**

**Telehealth and Remote Patient
Monitoring Reimbursement**

**Quality Improvement and Performance-
Based Incentives**

Scope of practice for nurse practitioners by state.



Annual Wellness Visit

VISIT TYPE	TREATING (BILLING) PROVIDER				UNDER DIRECT SUPERVISION
	Physicians	Non-Physician Practitioners			Clinical Staff++
	MD or DO	NP	PA	CNM	CNS+, RN, RD, other licensed practitioner
IPPE	X	X	X	X	
AWW	X	X	X	X	X

Physicians: Medical Doctor (MD) or Doctor of Osteopathy (DO)

Non-Physician Practitioners include: Nurse Practitioners (NP), Physician Assistants (PA), and Certified Nurse Midwives (CNM)

+Clinical Nurse Specialists (CNS) do not fit the Medicare definition of an FQHC practitioner. CNS services (AWV only) would be billed to Medicare as incident to the supervising provider. Medicare Fee-For-Service in a non-FQHC setting does allow CNSs to furnish services as an independent practitioner

++ Clinical staff, such as RNs, RDs, health educators, nutrition professional, and other licensed practitioners, working under the direct supervision of a physician or NP, may complete specific tasks according to State licensure and scope of practice parameters. A Medical Assistant is an example of an allied health professional who may be part of a medical professional care team performing elements of the AWW under direct supervision, depending on state licensure and scope of practice.

Annual Wellness Visit

	IPPE	AWV (initial)	AWV (subsequent)
What is it?	<p>“Welcome to Medicare” visit. Promotes good health through disease prevention and detection.</p>	<p>Preventive visit to develop and deliver Personalized Prevention Plan Services (PPPS). Includes a Health Risk Assessment</p>	<p>Preventive visit to review and update the PPPS and HRA.</p>

Annual Wellness Visit

	IPPE	AWV (initial)	AWV (subsequent)
When does the patient visit occur?	Within 12 months of first Part B enrollment date	12 months after IPPE OR >12 months after Part B enrollment and IPPE never performed*	12 months after the initial AWV*

Annual Wellness Visit

	IPPE	AWV (initial)	AWV (subsequent)
What is the frequency of the visit?	One lifetime benefit. "Use it or lose it"	One lifetime benefit	One subsequent AWV per year
What is the cost to the patient?	No coinsurance	No coinsurance	No coinsurance

Being a nurse ... (today) must mean being aware of social injustices and the systemic racism that exist in much of nursing ... and having a personal and professional responsibility to challenge and help end them.

Calvin Moorley, RN, author “Dismantling Structural Racism: Nursing Must Not Be Caught on the Wrong Side of History”

The Future of Nursing

Improving Health Equity

Building Healthier Communities

Increasing Diversity in Nursing

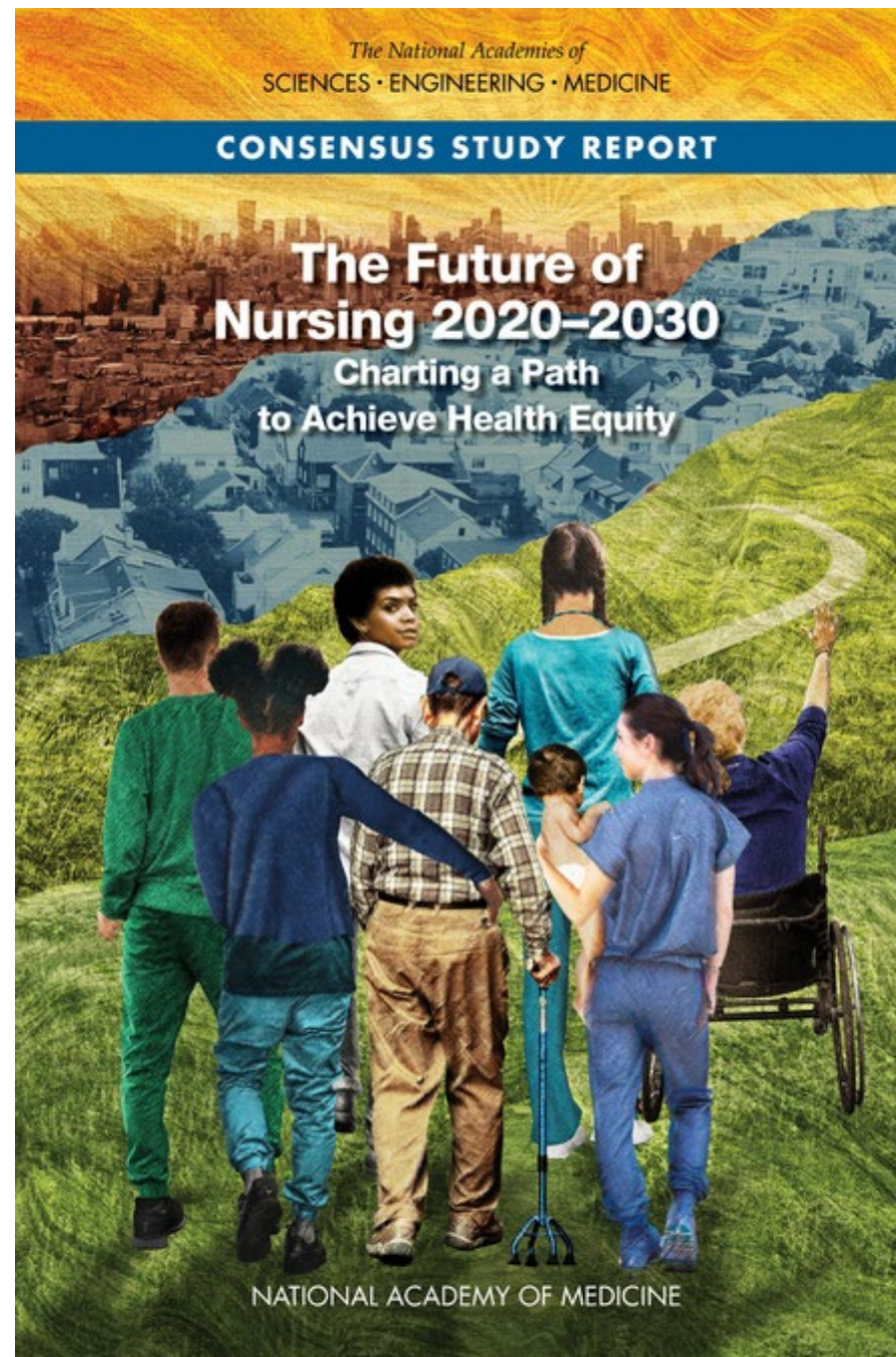
Improving Access to Care

Promoting Nursing Leadership

Transforming Nursing Education

Collecting Workforce Data

Fostering Interprofessional
Collaboration





How Diversity Can Shape Patient Care



**Unleashing the
POWER OF THE NURSE
to Achieve Health Equity**

- 1**
We will never thrive as a country unless we all have what we need to live a healthy life, no matter who we are or where we live.
- 2**
Nurses are catalysts for this change. They are trusted bridge builders who collaborate with people, communities and organizations to promote good health and well-being no matter one's background.
- 3**
For our country to advance health equity for all, the systems that educate, pay, employ, and enable nurses need to permanently remove practice barriers, value their contributions, prepare them to understand and tackle the social factors that affect health, and diversify the workforce.

 NATIONAL ACADEMY OF MEDICINE |  The National Academies of SCIENCES ENGINEERING MEDICINE

A nation cannot fully thrive until everyone can live their healthiest possible life.



Resourceful
Adaptable
Resilient
Innovative
Collaborative
Empathetic
Advocacy-driven



HENNEPIN COUNTY
MINNESOTA

Nurse Led Care Models: Medical Respite & Viral Hepatitis C

Hennepin County Health Care for the
Homeless

Amy Gordon, CNP and Charis
Folkerts, RN



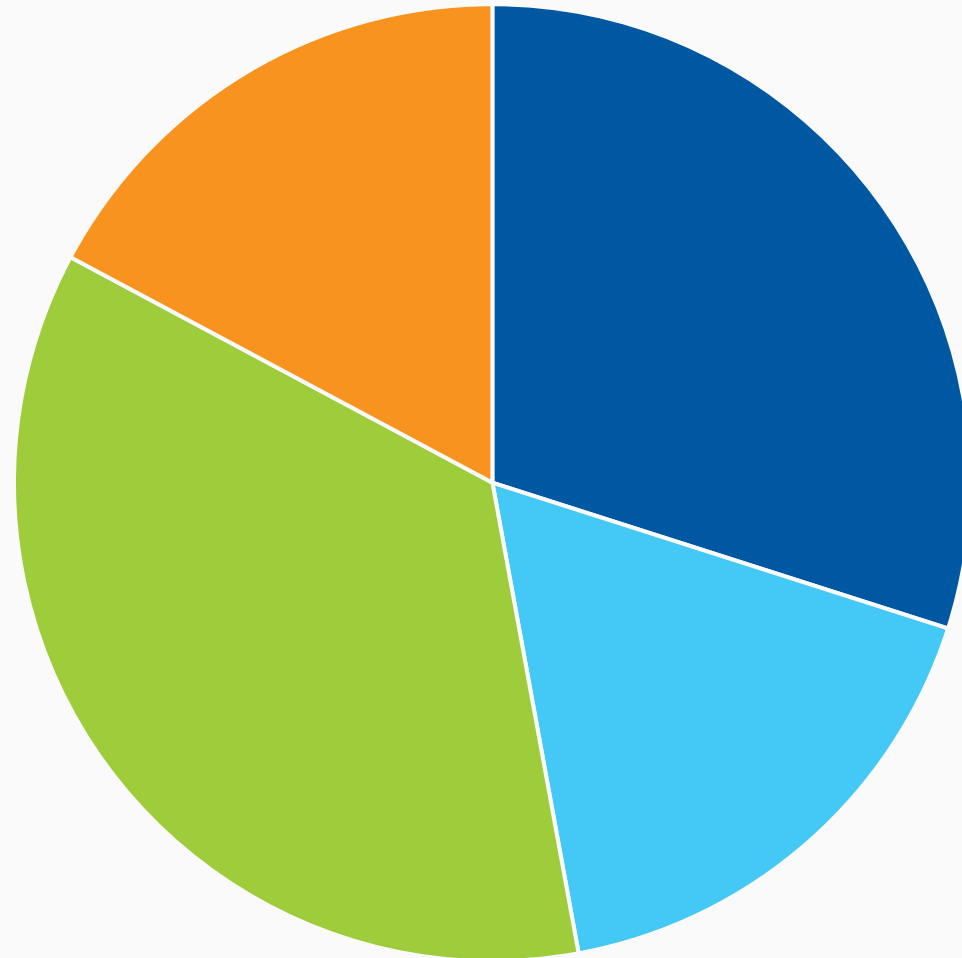
Agenda

- Program Overview
- Medical Respite
- Viral Hepatitis Clinic

Hennepin County Public Health Department

- Position in Public Health Department who receives grant notifications, assistance writing and monitoring
- FQHC billing rate changed. NP/LICSW bill for services at a higher rate. Enabling roles such as RN no longer bill
- Utilize grants to initially fund/hire positions and then focus on other long-term funding
- Utilize grants to fund clinic operational needs i.e. supplies to allow funding for positions

HCH Program Funding



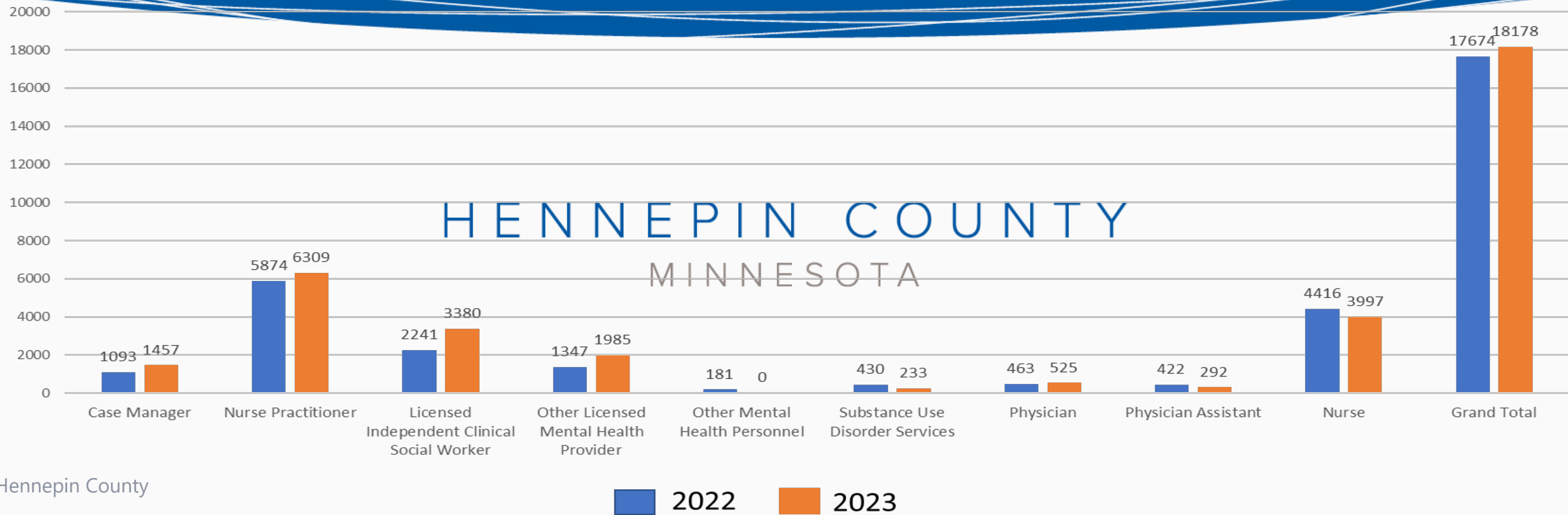
■ HRSA

■ Other Grants

■ Insurance Billing

■ Property Tax

Visits by provider type



Grant Opportunities

- SOR (state opioid response) Grant-2 RN
 - [State Opioid Response \(SOR\) Grants | SAMHSA](#)
- Ryan White-1RN HIV outbreak
 - [Grants | Ryan White HIV/AIDS Program \(hrsa.gov\)](#)
 - [Hennepin County is battling an new HIV outbreak \(startribune.com\)](#)
 - [Spotlight: Minneapolis, Minnesota | CDR Stories from the Field | Policy, Planning, and Strategic Communication | HIV | \(cdc.gov\)](#)

Grant Opportunities

- Maternal Child-1 RN
 - [State Maternal Health Innovation \(MHI\) Program | MCHB \(hrsa.gov\)](#)
 - [Federal Temporary Assistance for Needy Families \(TANF\) Grant Guidelines - MN Dept. of Health \(state.mn.us\)](#)
 - [Birth Justice Collaborative MN](#)
- PATH grant-used to fund SW
 - [Projects for Assistance in Transition from Homelessness \(PATH\) | SAMHSA](#)

Medical Respite Program Video





Case Study 1: Medical Respite

Patient Story

- 12/22/23-Patient seen at outside ED. Feet purple, rewarmed and discharged to street.
- 12/24/23-Patient was found intoxicated at light rail and was brought to the ED with complaints of bilateral foot pain and “freezing” feet. Podiatry completed I&D of R foot with partial 5th ray amputation.

RN Role

- Chart review completed
 - Patient states he is going to his sister’s house
 - RN notes state patient is SBA, TCU placement has been recommended, patient declined, unable to find facility. Ask for PT/OT notes.

Case Study 1: Medical Respite

Patient Story

- 1/8/24-referral placed to medical respite

RN Role

- Talk with patient to review medical respite as an option and patient declined.

Medical Respite Admission Criteria

- -Experiencing homelessness
- -Over 18 years of age
- -Acute health concern or exacerbation of chronic health condition with specific health care treatment goal
- -Independent in all ADLs (mobility of min 100 ft)
- -Client is continent of bowel and bladder, or able to manage incontinence/ostomy/catheter independently
- -Client is not acutely intoxicated and/or is not likely to experience withdrawal symptoms
- -Is willing to participate in respite program

Case Study 1: Medical Respite

Patient Story

- 1/9-Patient discharged from hospital with shelter resources
- 1/10-Patient brought to HCH shelter clinic for wound check by shelter staff

RN Role

- Patient declined wound check but asked for help rescheduling Burn and Wound clinic and PCP appointments.
- Stated he was waiting for his sister to pick him up and he had a place to stay

Case Study 1: Medical Respite

Patient Story

- 1/17-Patient returned to ED for foot pain. Referral from ED staff for medical respite via Telemediq

RN Role

- RN reviewed notes-stayed 3 nights in shelter 1/9, 1/10, 1/14. Two ED visits 1/12, 1/14 and missed Burn and Wound follow up.
- Spoke with patient who is now agreeable to medical respite
- Reviewed Engagement Expectations
- Arranged admission

Medical Respite Engagement Expectations

- I will claim my bed by 4 pm on the day of discharge from the hospital or agreed upon check in date
- I will meet with the respite RN within 24 business hours for intake and to establish a goal while in the respite program
- I will meet with the NP, LICSW, and Peer Support within 7 business days for intake
- I will meet with the respite team (RN, LICSW, NP) at least once a week

Level of engagement may change based on each client's needs

Medical Respite Engagement Expectations

- If I am offsite and/or not seen by Catholic Charities staff for more than 48 hours without notifying staff, Catholic Charities will consult respite team to determine discharge date
- We understand housing is a priority and important for overall well-being. However, we are not able to provide dedicate staff for housing navigation.
- I understand I will discharge back to shelter or the street once my respite stay is completed

Case Study 1: Medical Respite

Patient Story

- 1/18-Attempted admission visit, however, patient stated he wasn't staying, and his sister was coming to pick him up.
- 1/19-Attempted again and patient repeated same story

RN Role

- RN gave business card and encouraged him to stop by
- Offered resources of respite program
- Asked questions about sister.
- Suspected this may be a delusion. Chart review

Case Study 1: Medical Respite

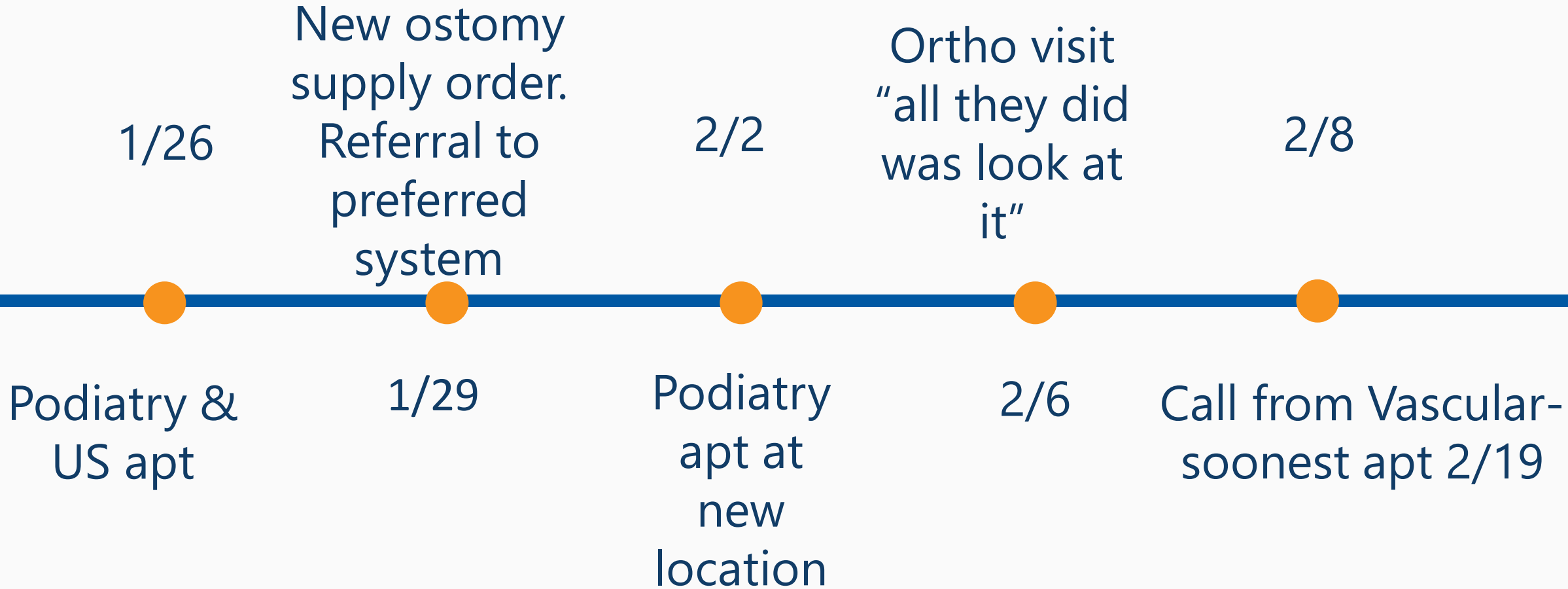
Patient Story

- 1/23-Patient's colostomy bag had come off and patient laying in bed struggling to manage incontinence. Shelter partner notified respite team during routine room inspections

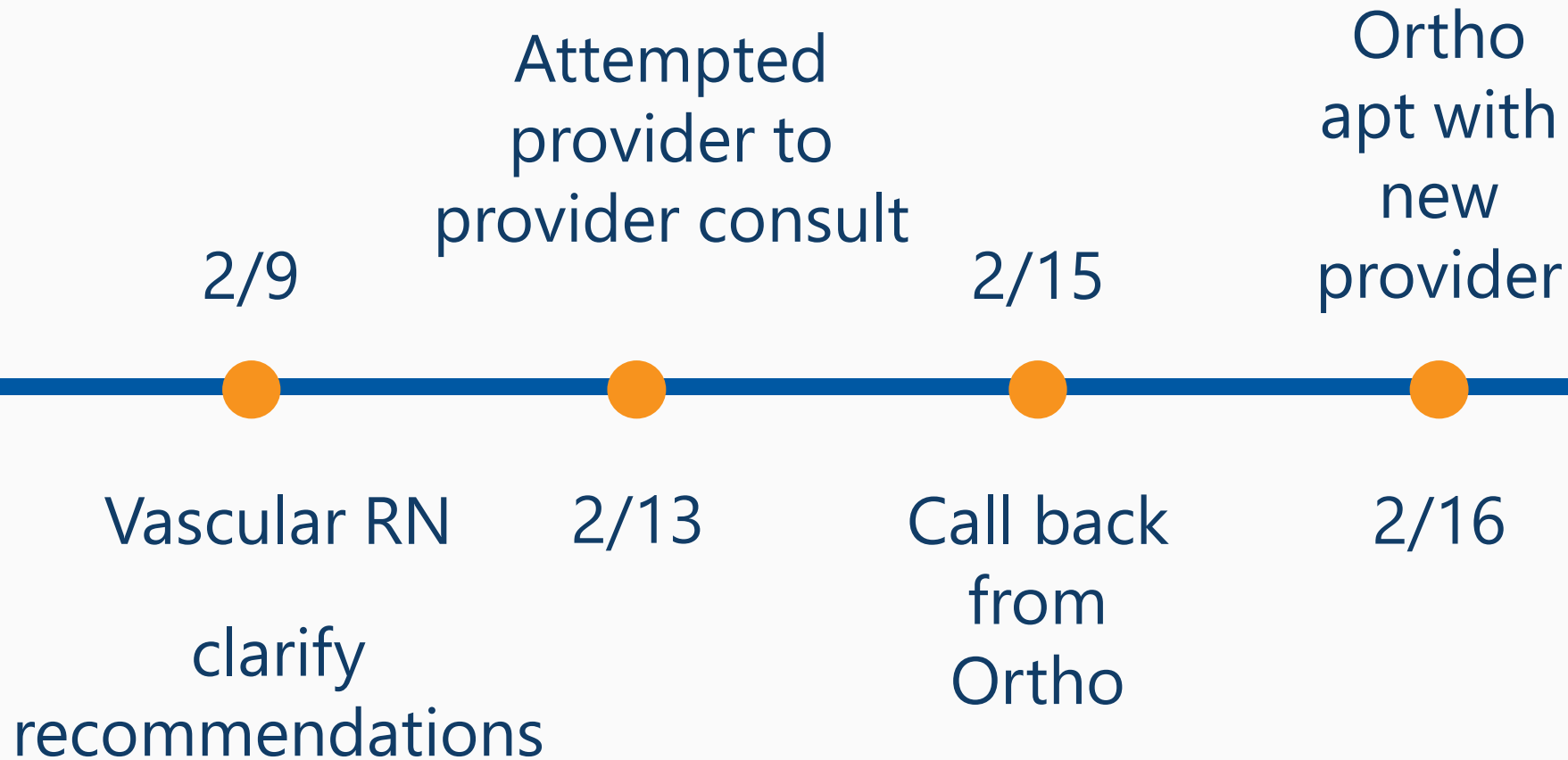
RN Role

- Offered clean clothes, wipes, colostomy bag.
- Offered dressing on feet. Joint NP and RN intake.
- Ordered ostomy supplies. RN picked up. Patient given 1 box.
- RN started doing daily dressing changes.

Case Study 1: Medical Respite



Case Study 1: Medical Respite



Case Study 1: Medical Respite

2/16-
Podiatry
appointment.
Surgery
recommended.

2/20-
Pre-op exam EKG
recommended.
Surgery
scheduled for
3/6.
2/21 faxed EKG
order

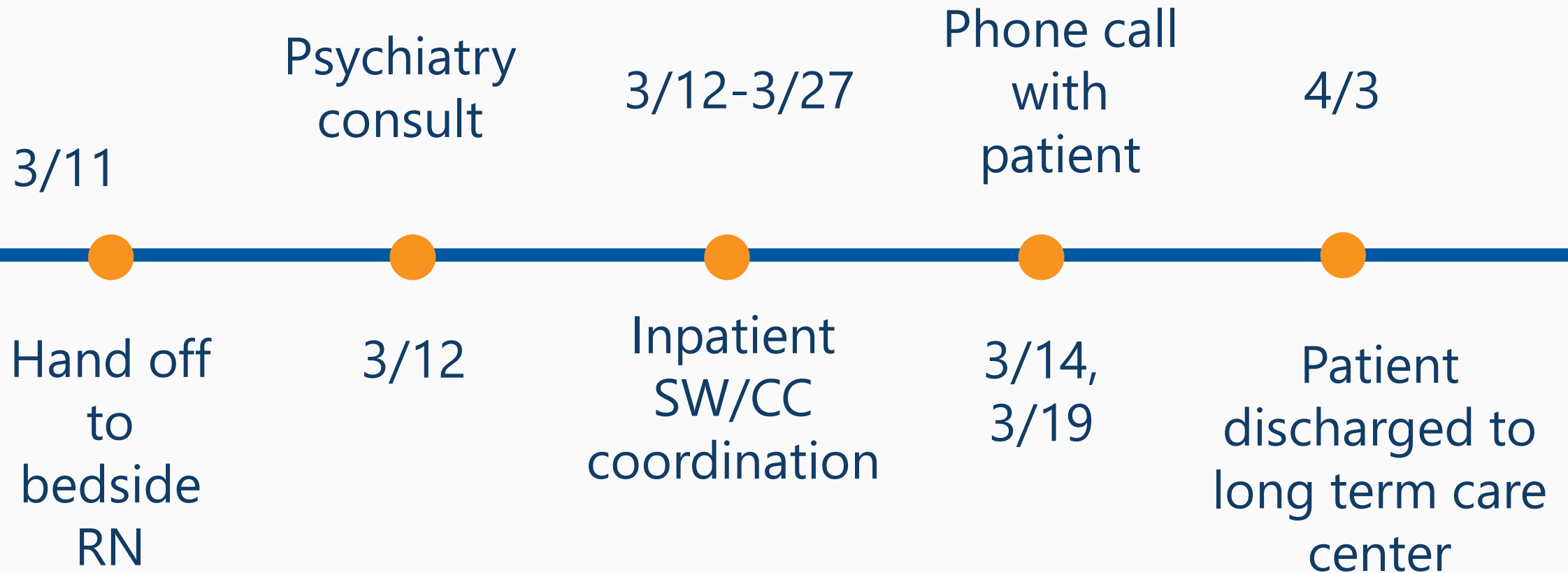
2/26-
LICSW ROI
for possible
family
members

Case Study 1: Medical Respite

- 3/5-Spoke with surgery coordinator to adjust arrival time
- 3/6-Assisted in navigating system on day of surgery
 - Transportation
 - Check in Desk
 - Unfamiliar building
 - Pre-op check in desk/questions
 - Waiting time
 - Pre-op preparations

“thanks-for being here”

Case Study 1: Medical Respite



Case Study 2: Hepatitis C (HCV)

Case Study 2: HCV Patient Story



Case Study 2: HCV Patient Story

- Known to HCH service providers since 2014
- NP met Wes briefly in 2019
- Active HCV per 2018 lab reports.
- Wes states he contracted HCV while incarcerated in the 1980s or 90s.
- Admitted to HCH medical respite 11/2023 s/p toe amputation

Case Study 2: HCV

11/15/23

HCH
medical
respite
intake

11/15-11/29

Respite
Engagement

11/29

PA denied.
Compensated
cirrhotic. Need
for specialty GI
consult

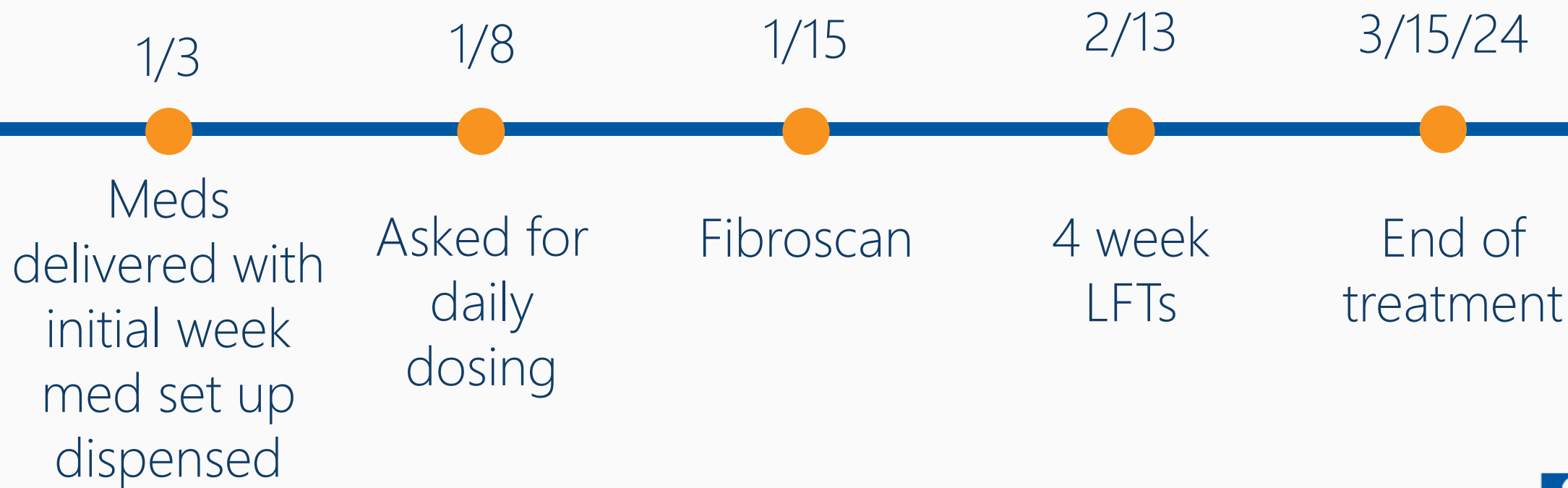
12/7

GI
telephone
consult.
Resubmit
amended
PA

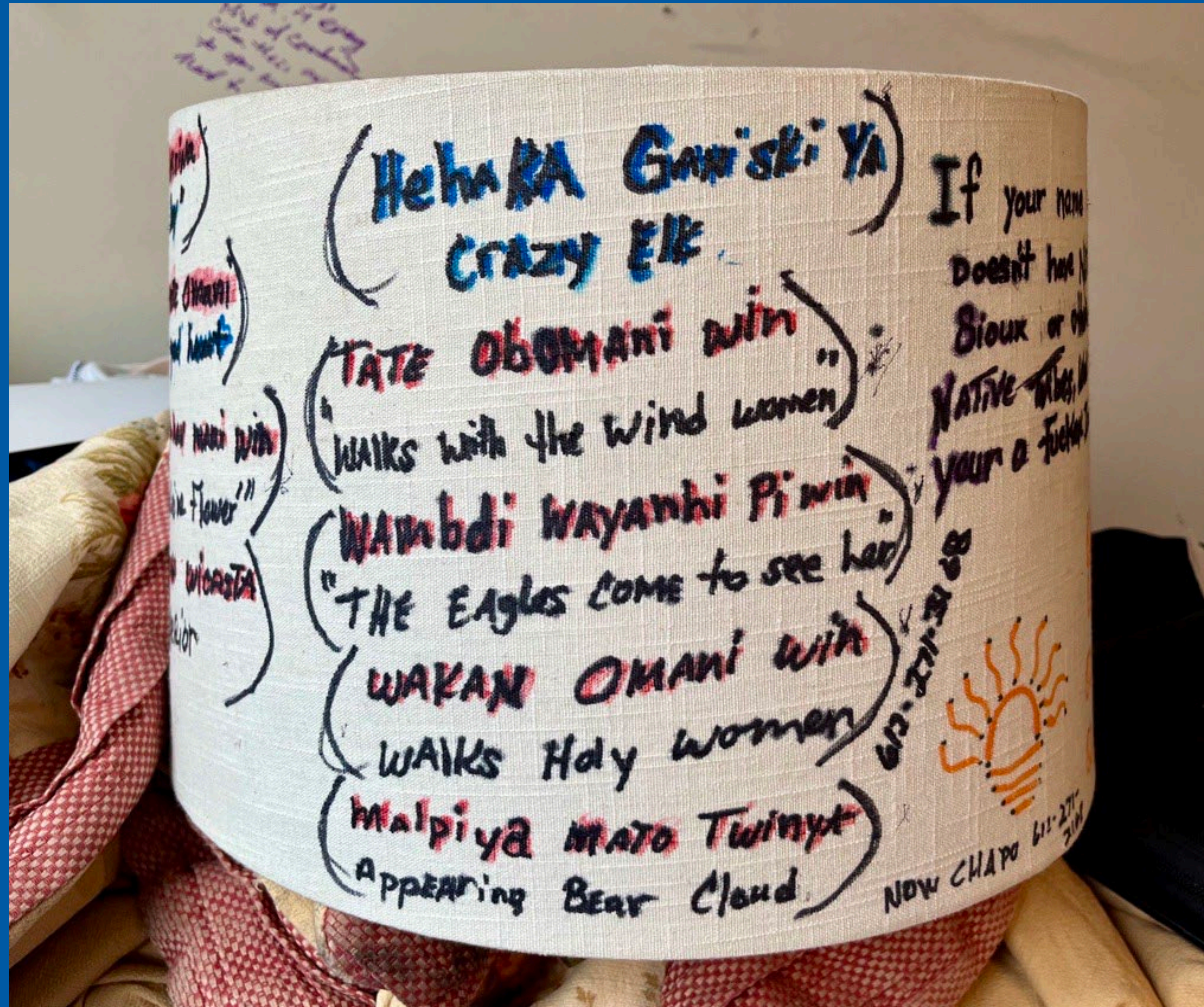
1/2/2024

PA
approved

Case Study 2: HCV



Case Study 2: HCV RN Role



Nurse Led Care Model at Circle the City

Tara Ankrah, BSN, RN-BC, RN Program Manager

Margarita Mendez, RN, Senior RN Manager

Sharon Dipasupil, MSN-L, RN, Chief Clinical Officer



Circle the City

Our Mission

To create and deliver innovative healthcare solutions that compassionately address the needs of all individuals facing homelessness.

HEALING HOMELESSNESS. **TOGETHER.**

Our Core Values

- **Meeting** people where they are
- Treating all with **dignity** and **respect**
- Acting with the highest **integrity**
- Serving the **needs** of the whole person—physical, mental, emotional, and spiritual
- Striving for **excellence** through continuous improvement
- Continually assessing the unmet needs of those we **serve**
- Acknowledging the power of **collaboration**
- **Celebrating** the fulfilling nature of our **work**

About CTC

- Established in 2010
- Integrative Healthcare Services
 - ✓ 2 medical respite centers
 - ✓ 2 family health centers (aka outpatient clinics)
 - ✓ 5 mobile medical units
 - ✓ 3 street medicine including mental health
 - ✓ 7 health navigator program



Sister Adele O'Sullivan, CSJ, MD
FOUNDER

LEADERSHIP STRUCTURE

All are Registered Nurses:

- RN Program Managers
- Senior RN Manager
- Chief Medical Officer (started as a nurse)
- Chief Clinical Officer
- Chief Executive Officer

BILLING

- Prospective Payment System (PPS) rates for patients eligible for Arizona Health Care Cost Containment System (AHCCCS)
 - Current PPS rate is \$336.65
- Patients on Medicaid **76%**
- Medicare eligible patients **10%**
 - Rate is approx. half of the PPS rate
- Other Commercial **5%**
- Charity **9%**

FUNDING

Health Resources and Services Administration (HRSA)

- Base grant of \$4M
- Helps fund portions of our clinical and non-clinical positions
- Federally Qualified Health Center (FQHC)
 - 340B drug pricing program

Grants and Donations

- Help subsidize both operations and capital items (e.g., medical equipment, vehicles, food and beverage expenses, etc.)

MEDICAL RESPITE CENTERS

The transition of non-clinical program managers to being Registered Nurses

- ✓ Decreased length of stay (LOS) – DMRC data
- ✓ Ability to have clinical related conversations with patients
- ✓ Improved discharge planning and process
- ✓ Improvements with quality measures
- ✓ Ability to coach, mentor, and educate staff from a clinical standpoint

DECREASED LENGTH OF STAY

Downtown Medical Respite Center (DMRC)

- LOS as of Dec 2022 = 120 days
- LOS as of Mar 2024 = 91 days



DISCHARGE PROCESS IMPROVEMENT DATA

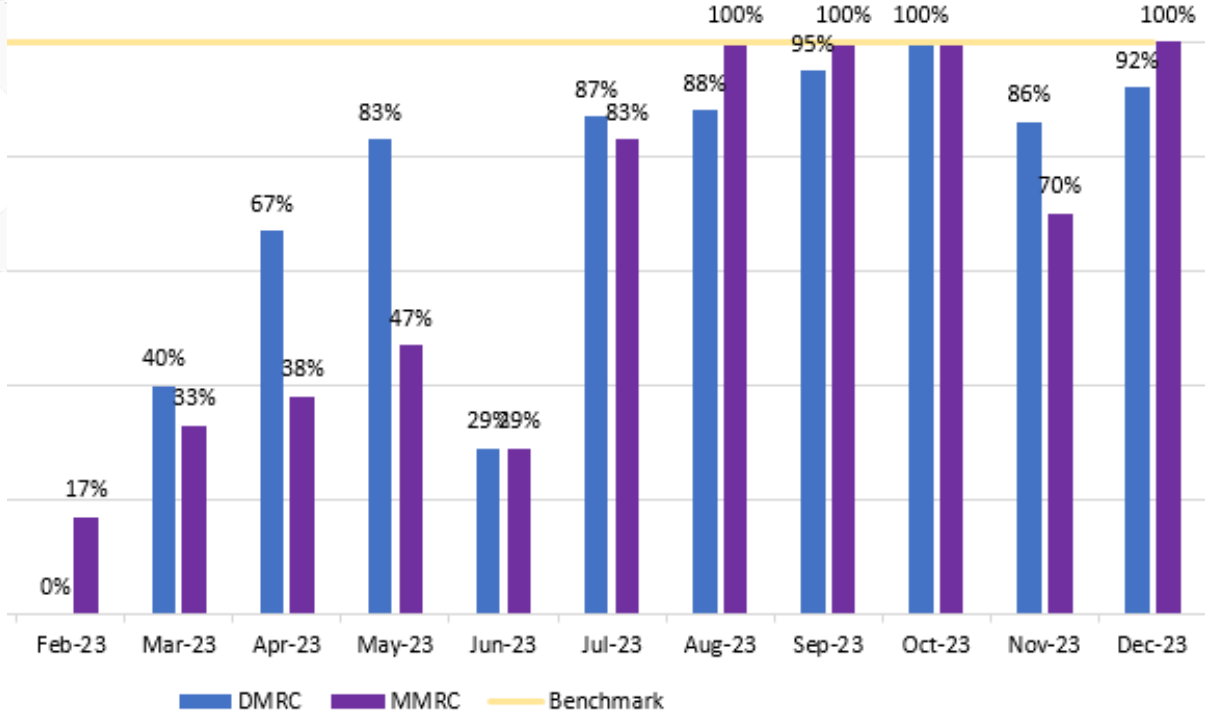
DMRC

- As of Feb 2023 - 0% complete
- As of Dec 2023 - 92% complete

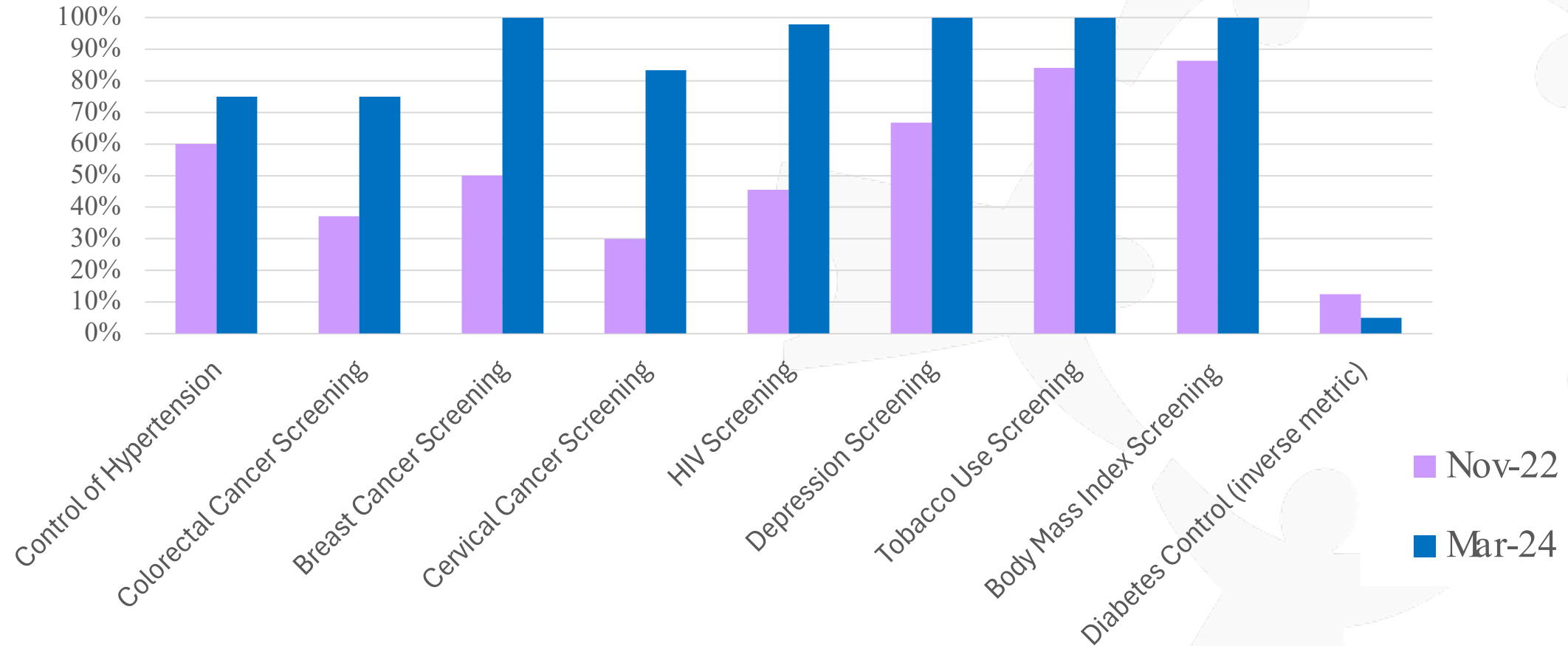
MMRC

- As of Feb 2023 - 17% complete
- As of Dec 2023 - 100% complete

Respite Discharge Chart Audit

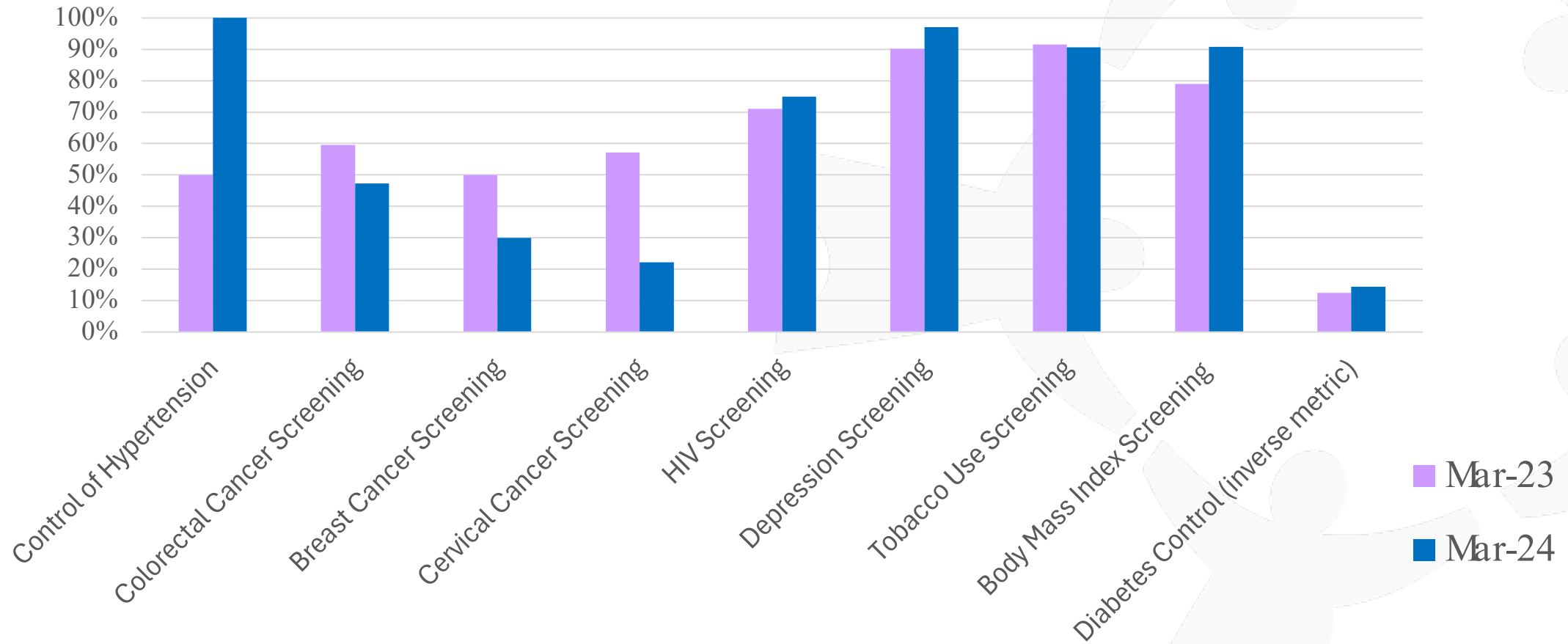


QUALITY IMPROVEMENT DATA DMRC



QUALITY IMPROVEMENT DATA

MMRC



NURSING PROCESS IMPROVEMENTS

Established the Nursing Process Improvement Posse (PIP) team

- Starting from the bottom up
- Empowerment and engagement of the nurses
- Examples of improvements made
 - ✓ Liquid morphine into tablets
 - ✓ Use of bubble packs for meds brought in by patients
 - ✓ Significant reduction in narcotic discrepancies



MOCK CODES & EMERGENCY PREPAREDNESS

- Staff education and training
- Regularly scheduled mock codes with scripted scenarios
 - Overdose
 - Seizure
 - Anaphylaxis
 - Cardiac arrest
- Standardized emergency carts for facilities and emergency bags for outreach

RED Team Mock Code

Patient placed in supine position? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A Chest compressions started immediately? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A Response time: _____ AED pads placed on patient? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A AED turned on? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A AED instructions followed? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A "All clear" before shocked? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A Compressions restarted immediately after shock? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A	Emergency Cart/Bag easily accessible? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A Correct supplies available? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A Anything needing to be added to cart/bag? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A
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Verbal Assessment:

How many chest compressions to how many breaths? 2 breaths given for every 30 compressions	Staff Name:
How long before you switch compressors? 2 minutes	Staff Name:
What if you're alone and begin BLS, what is the difference between 1-person and 2-person compressions?	Staff Name:
What information is given to the person calling 911?	Staff Name:
What information is given to EMS?	Staff Name:
Question:	Staff Name:

RED Team Mock Code

Question:	Staff Name:
Question:	Staff Name:

Debrief:

Strengths:	Opportunities:
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EMERGENCY CART SUPPLIES LIST



EMERGENCY CART – INVENTORY CHECKLIST

MONTH/YEAR: _____

ITEM	EXP. DATE	QUANTITY	VERIFIED	COMMENTS
1/2 mL Lo-Dose Insulin Syringe	N/A	10		
50% Dextrose 25gm/50mL		2 bottles		
Aspirin, 81mg chewable		1 bottle		
Diphenhydramine 50mg/mL		2 bottles		Stored in med fridge
EpiPen 0.3mg		2 units		
Glucagon Emergency Kit		2 units		
Latex Free Syringe 3mL - 22G	N/A	2		
Monojet Syringe 6mL	N/A	5		
Naloxone Nasal Spray 4mg		5 boxes		
Nitrostat 0.4 mg		1 bottle		
Sodium Chloride 1000 mL IV Bag		2		
ITEM	EXP. DATE	QUANTITY	VERIFIED	COMMENTS
20 Drop IV Admin Set		1		
Alcohol Pads		1 box		
Blue Towels (Sterile)	N/A	6/pack		
Disposable Gowns	N/A	4		
Gloves - Large	N/A	1 box		
Gloves - Medium	N/A	1 box		
Gloves - Small	N/A	1 box		
IV Catheter, 18G		3		
IV Catheter, 20G		3		
IV Start Kit		2		
Procedure Masks	N/A	5		
Red Biohazard Bag	N/A	1		
ITEM	EXP. DATE	QUANTITY	VERIFIED	COMMENTS
AED - Turn on and check power		1		
AED Zoll Plus CPR-D-Pads		2		
Ambu Bag		1		
CPR Mask		1		
Manual Blood Pressure Cuff		1		
Oxygen (O ₂) Tank - Check pressure		1		
Oxygen mask - Nasal Cannula		1		
Oxygen mask with tubing (Simple Mask)		1		
Stethoscope		1		
ITEM	EXP. DATE	QUANTITY	VERIFIED	COMMENTS
2X2 Sponges		5		
Glucose Monitor (Verify controls)		1		
Glucose Strips		1 bottle		
Lancets		5		

I certify that I have checked the supplies, expiration dates, and quantities. I have turned on the AED, checked the pressure of the oxygen (O₂) tank, and verified controls for the glucose monitor.

Name: _____

Signature: _____

Date: _____

OCK # _____

Updated May 16, 2022

INTERACTIVE MOCK CODE





THANK YOU!!!

Tara Ankrah

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Margarita Mendez

mmendez@circlethecity.org

Sharon Dipasupil

sdipasupil@circlethecity.org



Good Shepherd Center Wilmington, NC



<https://www.goodshepherdwilmington.org/>

Site video: <https://vimeo.com/944580750?share=copy>



Colorado Coalition for the Homeless Denver, CO



<https://www.coloradocoalition.org/>

Site video: <https://vimeo.com/944081700?share=copy>

STREET MEDICINE AT COLORADO COALITION FOR THE THE HOMELESS A NURSE LED PROGRAM

PRESENTED BY:

April Krall, BSN, RN, CCRN (She, Her, Hers)

Community Outreach RN Coordinator

Colorado Coalition for the Homeless

www.cchc.org



Project Home Philadelphia, PA

<https://www.projecthome.org/>

Site video: <https://vimeo.com/944581379?share=copy>





MEET THE PROJECT HOME
STREET METS
& OUTREACH TEAM

Continuing Education Credits

1. Visit nhhc.cmecertificateonline.com or scan the code below.
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3. Evaluate the session and click the link provided on the last page to claim your credit certificate.
4. Save/download/print the pages of your certificate for your records.
5. Questions? Email certificate@amedcoemail.com.



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to get your credits

NATIONAL
HEALTH CARE
for the
HOMELESS
COUNCIL

HCH2024

PHOENIX, AZ • MAY 13-16, 2024

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NHCHC membership provides unique opportunities to network, collaborate, and advocate alongside an expansive group of leaders and professionals working at the intersection of health care and homelessness.

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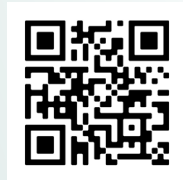


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THANK YOU!!!

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